



PHONE (508) 845-2143 FAX (508) 842-9245
455 WEST MAIN STREET * P.O. BOX 718 * NORTHBOROUGH, MA 01532

NEW CUSTOMER APPLICATION FORM

DATE _____

(WE ACCEPT CASH, CHECK, AMERICAN EXPRESS, VISA OR MASTER CARD)

THIS DOES NOT ALLOW YOU TO CHARGE!!

COMPANY NAME: _____

MAILING ADDRESS: _____
(Both P.O. Box & Physical Address REQUIRED)

CITY/STATE/ZIP CODE: _____

PHONE NO: _____ FAX NO: _____

EMAIL ADDRESS: _____

PRINCIPAL/OWNER/CONTACT NAME: _____

PRINCIPAL'S HOME ADDRESS: _____

CITY/STATE/ZIP CODE: _____

SOCIAL SECURITY OR FEDERAL ID #: _____

DATE OF BIRTH: _____

TAX EXEMPT NO _____ YES _____ (PLEASE PROVIDE DOCUMENTATION)

NOTE:

BUSINESS CARD OR LETTERHEAD REQUIRED

.....
FOR OFFICE USE ONLY

SALESMAN _____

APPROVED _____

Bigelow Nurseries, Inc.
Wholesale Terms and Conditions
Agreement

Please read and sign at bottom

1. Customer sells plants as their primary business: inclusive of landscapers, landscape contractors, landscape architects, municipalities, golf courses, nurseries, garden centers and cemeteries
2. Customer has reasonable proof that they are doing business as a landscaper or landscape contractor. This should preferably be a business check with the business name on the check.
3. Exceptions will certainly be made with the understanding that those accounts that fall out of the normal parameters of our wholesale business understand the terms of a wholesale account. Exceptions will be made, only after review, by management. These may include schools, colleges, building contractors, and estates but will be classified after review.
4. Retail clients who come into the nursery, and are not accompanied by their landscaper will be charged retail prices, even if landscapers later come in to pick up the material. If clients want to view or tag plants, the landscaper must accompany them to assure that wholesale prices will be applicable. Purchases must take place during wholesale hours to insure discount.
5. You may tag plants and reserve them for a limited time. We **STRONGLY** suggest that you and/or the landscape architect make a tagging appointment with a wholesale sales person before coming to the nursery. No tagging is permitted without placing an order.
6. We deliver all over the Northeast and delivery service is available for a fee. Customers receiving deliveries are expected to supply the labor and equipment to unload. Any

discrepancies in plant counts and or damage must be made at time of delivery on the delivery slip.

7. We take great care that only plants in good condition and true to name leave our nursery. On wholesale purchases, we do not offer any further guarantee on the future growth and performance of these plants.

We are happy to correct errors. We cannot entertain claims not made within 10 days of receipt of stock or after stock has been accepted and /or planted. Claims will not be considered on accounts not paid when due.

Liability in all instances will be limited to the purchase price and will consist of a credit refund, or replacement of the stock at our option.

8. Our terms are cash. Credit may be arranged for responsible parties. We accept MasterCard and Visa. Time payments may also be arranged.

Sometimes a deposit will be required prior to processing an order.

Overdue accounts are subject to a 1 1/2% per month (18% per annum) service charge plus cost of collection, if necessary. A charge of \$25.00 plus disallowance of any cash discount will be assessed for returned checks.

We reserve the right to charge a handling fee on merchandise returned in good condition, or cancelled after digging. Stock not claimed soon after digging will be considered cancelled.

Orders picked up or delivered in Massachusetts will be charged a 6.25% sales tax unless we have a Massachusetts or Federal Sales Tax Exemption Certificate in our files.

I.....(print name) have read and understand the above terms and conditions of a Bigelow Nurseries, inc. wholesale account. Signature.....Date.....